

Achieving greater post-harvest efficiency

Sandeep Sabharwal (CEO – Sohan Lal Commodity Management Pvt Ltd.) speaks of how companies can bring about greater efficiency in the post-harvest agricultural services market

There are several major challenges for the sector, but perhaps none bigger than the perception that it is infrastructure driven, whereas the focus should be on processes to manage warehouses. By identifying this problem, we have built process driven scientific warehousing practices. This has proved efficiency by reducing the post-harvest losses to 0.5%, which is generally pegged at 10% while being agnostic to infrastructure.



The conduct of 36 internal audits which comprises of constant real-time monitoring of moisture content, aeration requirement, fumigation and sampling among others helps the company in keeping a regular check on the quantity & quality of crop. By devising a SOP which amalgamates technology with Agri domain expertise,

one can operate any warehouse irrespective to infrastructure, location, weather pattern across any kind of agriculture crop.